

AT KEY CHANGE FINANCE, WE STRIVE TO UNDERSTAND YOUR IMMEDIATE AND LONG-TERM GOALS TO PROVIDE YOU WITH THE RIGHT FINANCE OPTIONS TO MEET YOUR NEEDS AND OBJECTIVES.

COLLECTIVELY, WE HAVE OVER 50 YEARS' EXPERIENCE WORKING IN FINANCIAL INSTITUTIONS ACROSS AUSTRALIA. WE BRING A BREADTH OF KNOWLEDGE ACROSS RETAIL, PRIVATE AND COMMERCIAL BANKING.

RETAIL BANKING

PRIVATE BANKING

COMMERCIAL LENDING

## WHERE WE ADD VALUE

- Understand your needs and objectives.
- Develop a strategic plan.
- Tailor a holistic solution to suit your individual needs.
- Review your financial situation yearly to ensure the solution continues to meet your needs.

#### **OUR SERVICES**

- Home Lending Purchasing, refinancing, or restructuring your home and investment debt.
- Business/Commercial Lending Purchasing or investing in commercial property, purchasing, or investing in business, cash flow lending, trade & invoice finance.
- SMSF Purchasing or refinancing residential or commercial property within you SMSF.
- Industry specialisation Medical, Lawyers, Accountants.
- Asset & Equipment finance buying or refinancing your car, equipment, or business assets.

### WHAT WILL THIS COST YOU?

Not a thing. The Banks pay us once your loan settles with them. Banks offer us the same rates and products that they offer to their direct customers.

### **OUR CLIENT CENTRE**

You choose how you want to interact with us. We believe the process should be as effortless as possible, streamlined, and safe.

Our online Client Centre allows us to get to know you via our online questionnaire. You can conveniently complete it in your own time, or we can complete it together.

The Client Centre is a secure portal where you can safely upload all the supporting documents to complete your loan application. It's designed to protect your privacy and do away with as much paper forms and documents as possible.

# OUR NETWORK AND HOW ELSE WE CAN HELP YOU

From our 50 years' experience we've been able to build an extensive network of industry professionals. We would be happy to make an introduction to the following -

- Financial Advisors
- Accountants
- Family & Tax lawyers
- Property advocates
- Insurance brokers
- Property solicitors & Conveyancers

ACCOUNTABILITY • EXCELLENCE • TRUST



Credit Representative 541873 is authorised under Australian Credit Licence 389328. Your full financial situation would need to be reviewed prior to acceptance of any offer or product.

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